



PREFERRED CLIENT INCENTIVE PROGRAM



1% CASH BACK COUPON

This coupon entitles the person(s) named below to receive a 1% Cash Back Rebate based upon the price of the home purchased or sold through an Agency Agreement between the buyer(s)/seller(s) and The Doane Realty Group. This Coupon not valid with any other rebate, incentive or discount offered by any other group, vendor, service or party related to the transaction identified below. Signing this coupon creates no obligation to purchase or sell.

Type of Transaction New Home Builder Purchase:
Pre-Existing Home Purchase: Check the one that applies
Seller Listing:

Issued to: (Name or Names below with current address)

Buyer/Seller Name: _____

Buyer/Seller Name: _____

Address: _____

City: _____ Zip: _____

Phone: _____

E-Mail: _____

Date Issued: (Current Date) _____

Expiration Date: 60 Calendar Days from Issue Date Above

By signing and accepting this coupon, I acknowledge that I have received, read and understand the Information About Brokerage Services and I have read and accept the Terms and Conditions of Use

Buyer(s) Sign: _____

New Home Builder Purchase: (Following to be completed for New Home Builder Purchases Only)

Name of New Home Builder: _____

Community: _____

Coupon can be printed and used at any Featured Builder Community in the Dallas-Fort Worth area.

Buyer: Fill out information above and have the Builder Sales Agent sign on your **FIRST** visit to the community, then fax or E-Mail to us at 972-692-6799 or realestate@doanerealtygroup.com

Builder Sales Agent: Please register this potential home buyer (by signing and dating this document below) and retain a copy of this coupon for your records.

Signatures indicate understanding and agreeing to Terms and Requirements below.
(To be completed at sales office of Builder)

Buyer Signature: _____

Date Signed: _____

Buyer Signature: _____

Date Signed: _____

Builder's Agent Name: _____ (Printed)

Builder's Agent Signature: _____

Date Signed: _____

Base Price of Home: \$ _____ (Enter after sales contract is signed)



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Approved by the Texas Real Estate Commission for Voluntary Use

Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

Information About Brokerage Services

Before working with a real estate broker, you should know that the duties of a broker depend on whom the broker represents. If you are a prospective seller or landlord (owner) or a prospective buyer or tenant (buyer), you should know that the broker who lists the property for sale or lease is the owner's agent. A broker who acts as a subagent represents the owner in cooperation with the listing broker. A broker who acts as a buyer's agent represents the buyer. A broker may act as an intermediary between the parties if the parties consent in writing. A broker can assist you in locating a property, preparing a contract or lease, or obtaining financing without representing you. A broker is obligated by law to treat you honestly.

IF THE BROKER REPRESENTS THE OWNER:

The broker becomes the owner's agent by entering into an agreement with the owner, usually through a written - listing agreement, or by agreeing to act as a subagent by accepting an offer of subagency from the listing broker. A subagent may work in a different real estate office. A listing broker or subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first. The buyer should not tell the owner's agent anything the buyer would not want the owner to know because an owner's agent must disclose to the owner any material information known to the agent.

IF THE BROKER REPRESENTS THE BUYER:

The broker becomes the buyer's agent by entering into an agreement to represent the buyer, usually through a written buyer representation agreement. A buyer's agent can assist the owner but does not represent the owner and must place the interests of the buyer first. The owner should not tell a buyer's agent anything the owner would not want the buyer to know because a buyer's agent must disclose to the buyer any material information known to the agent.

IF THE BROKER ACTS AS AN INTERMEDIARY:

A broker may act as an intermediary between the parties if the broker complies with The Texas Real Estate License Act. The broker must obtain the written consent of each

party to the transaction to act as an intermediary. The written consent must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. The broker is required to treat each party honestly and fairly and to comply with The Texas Real Estate License Act. A broker who acts as an intermediary in a transaction:

- (1) shall treat all parties honestly;
- (2) may not disclose that the owner will accept a price less than the asking price unless authorized in writing to do so by the owner;
- (3) may not disclose that the buyer will pay a price greater than the price submitted in a written offer unless authorized in writing to do so by the buyer; and
- (4) may not disclose any confidential information or any information that a party specifically instructs the broker in writing not to disclose unless authorized in writing to disclose the information or required to do so by The Texas Real Estate License Act or a court order or if the information materially relates to the condition of the property.

With the parties' consent, a broker acting as an intermediary between the parties may appoint a person who

is licensed under The Texas Real Estate License Act and associated with the broker to communicate with and carry out instructions of one party and another person who is licensed under that Act and associated with the broker to communicate with and carry out instructions of the other party.

If you choose to have a broker represent you, you should enter into a written agreement with the broker that clearly establishes the broker's obligations and your obligations. The agreement should state how and by whom the broker will be paid. You have the right to choose the type of representation, if any, you wish to receive. Your payment of a fee to a broker does not necessarily establish that the broker represents you. If you have any questions regarding the duties and responsibilities of the broker, you should resolve those questions before proceeding.

Real estate licensee asks that you acknowledge receipt of this information about brokerage services for the licensee's records.

Buyer, Seller, Landlord or Tenant

Date

Texas Real Estate Brokers and Salespersons are licensed and regulated by the Texas Real Estate Commission (TREC). If you have a question or complaint regarding a real estate licensee, you should contact TREC at P.O. Box 12188, Austin, Texas 78711-2188 or 512-465-3960.

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